

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY BEIRUT

AMCONSUL DHAHRAN

AMEMBASSY JIDDA

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E.O. 11652: N/A

TAGS: SGEN XF

SUBJECT: REQUEST FOR MANPOWER DEVELOPMENT SPECIALISTS FOR
SAUDI ARABIAN OIL FIRM

REFERENCE: STATE 014974

DEPARTMENT IS SENDING TODAY FOLLOWING LETTER TO DR. ROBERT
J. SULLIVAN, EXECUTIVE DIRECTOR OF POLYGLOT SCHOOLS, LTD:

QUOTE: DEAR DR. SULLIVAN: IN RESPONSE TO YOUR LETTER OF 14
JANUARY 1974, MY STAFF AND I HAVE LOOKED INTO THE QUESTION
OF MANAGEMENT TRAINING EXPERTS WHO MIGHT BE AVAILABLE TO UND
TAKE THE TYPE OF PROGRAM YOU ARE PREPARING FOR AN AMERICAN
OIL FIRM. AT THE MOMENT WE WOULD SUGGEST THE FOLLOWING
THREE POSSIBILITIES:

DR. DUGAN LAIRD, 9 WILLOWICK DRIVE, DECATUR, GEORGIA. DR.
LAIRD IS A FORMER BUSINESS MANAGEMENT PROFESSOR AT NORTH-
WESTERN UNIVERSITY AND SPENT SEVERAL YEARS AS DIRECTOR OF
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MANAGEMENT DEVELOPMENT FOR UNITED AIRLINES. FOR THE PAST

TWO YEARS HE HAS BEEN DOING CONSULTANT WORK AND WRITING FOR A NATIONAL TRAINING DEVELOPMENT MAGAZINE.

MR. DENNIS WALDEN, 5623 BOYCE SPRINGS DRIVE, HOUSTON, TEXAS 77066. MR. WALDEN IS A PROFESSIONAL EDUCATOR WITH ABOUT 25 YEARS EXPERIENCE WITH ESSO STANDARD OIL. FOR SEVERAL YEARS HE WAS EDUCATOR DIRECTOR FOR CREOLE STANDARD OIL

(ESSO) IN VENEZUELA. IN THIS CAPACITY HE PERSONALLY CONDUCTED TRAINING AND DEVELOPMENT ACTIVITIES FOR TOP MANAGEMENT PERSONNEL. SINCE 1966 HE HAS BEEN IN CHARGE OF MANAGEMENT DEVELOPMENT FOR S.E. ASIA ESSO ACTIVITIES, WITH ESTABLISHMENTS IN 12 COUNTRIES. HE MAY BE AVAILABLE MARCH 1, 1974.

DR. WALTER TAIT, 3312A SAN AMARDEO, LAGUNA HILLS, CALIFORNIA 92653. DR. TAIT RETIRED FROM CALIFORNIA STANDARD OIL AS INTERNATIONAL DIRECTOR OF TRAINING AND MANAGEMENT DEVELOPMENT THREE YEARS AGO. SINCE THEN HE HAS BEEN A TRAINING CONSULTANT FOR THE TAIWAN GOVERNMENT, AND PRESENTLY IS COMPLETING AN ASSIGNMENT SETTING UP MANAGEMENT INSTITUTES IN SOUTH EAST ASIA. HE WILL BE AVAILABLE MARCH 15 1974.

I WOULD SUGGEST THAT YOU CONTACT THESE GENTLEMEN DIRECTLY IF YOU ARE INTERESTED IN OBTAINING THEIR SERVICES.

SINCERELY YOURS, DALE E. GOOD, DIRECTOR, OFFICE OF LABOR AFFAIRS, AGENCY FOR INTERNATIONAL DEVELOPMENT. UNQUOTE.

RUSH

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